

# 2022 Southern New England Energy Conference

**JUNE 20 - 21, 2022**

*Newport Marriott, Newport, Rhode Island*



Conference Partner



# Schedule At A Glance

## Monday, June 20, 2022

Please visit the conference website for session details and presenter bios - [www.sneec.weebly.com](http://www.sneec.weebly.com)

### 9:00 AM - 10:00 AM Attendee Breakfast with Exhibitors

10:00 AM to 11:00 AM	<b>Fighting the Great Resignation</b> - Marty Kirshner, CPA, MSA	<b>Understanding Consumer Attitudes About Energy and Electrification</b> - Rich Carrione, Warm Thoughts Communication	<b>Renewable Propane</b> - Stephen Whaley, PERC
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11:15 AM to 12:15 PM	<b>GENERAL SESSION</b> <b>Assurance of Biodiesel Supply Starts and Stops With An Industry's Commitment To Evolve</b> - Paul Nazzaro, Clean Fuels Alliance, Moderator		
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### 12:30 PM - 2:00 PM Awards Luncheon and CEMA Annual Meeting KEYNOTE: RI Gov. Dan McKee

2:15 PM to 3:15 PM	<b>It's All About You! Your Data, Your Capacity, Your Efficiency</b> - Phil Baratz, Angus Energy	<b>Biofuel Incentives, Electrification to Emissions Standards</b> - Joe Uglietto, Diversified Energy Specialists, Michael Ferrante, MEMA	<b>Marketing Electrification Concerns to Customers</b> - John Bruno, PriMedia; Tom Tubman, American Energy Coalition
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3:30 PM to 4:30 PM	<b>Biofuel Incentives, Electrification to Emissions Standards: continued to 3:45 p.m.</b> - Joe Uglietto, Michael Ferrante, MEMA	<b>Biodiesel Hedging</b> - Al Levine, Powerhouse Structured Products	<b>Uniting the Bioheat® Fuel Industry in the Eyes of the Consumer</b> - Jen LeClerc, Gerry Brien, Consumer Focus
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### 5:00 PM - 6:00 PM Open Bar Reception

Evening: Dinner on own

3:50 PM to 4:30 PM	<b>Are You Being Held Hostage? The Heating Fuel Dealers Data Portability Initiative</b> - Larry Richmond
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## Tuesday, June 21, 2022

### 8:30 AM - 9:45 AM CEMA Board of Directors Meeting

### 9:00 AM - 9:45 AM Attendee Breakfast with Exhibitors

10:00 AM to 11:00 AM	<b>Advanced Techniques for Communicating with Customers and Managing Your Online Reputation</b> - Gary Corbett, Warm Thoughts	<b>Biofuel Compatibility with Heating Equipment</b> - Robert O'Brien, NORA; Dr. Thomas Butcher, NORA	<b>Cyber Security</b> - Steve Searl, Federated Insurance
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11:15 AM to 12:15 PM	<b>Navigating Health Insurance - What's the Best Fit for You?</b> - Chris DeLorey, Marsh McLennan Agency	<b>How to Handle and Store Biofuels</b> - Robert O'Brien, NORA; Leo Verruso, Advanced Fuel Solutions	<b>Can't Hire? Now What?</b> - Rick Munson, Paramount Business Development
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	<b>Surviving and Thriving Despite Volatile Energy Prices</b> - Elaine Levin, Powerhouse
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### 12:30 PM - 1:30 PM Luncheon; Keynote by Michael Devine, NORA and Sean Cota, NEFI

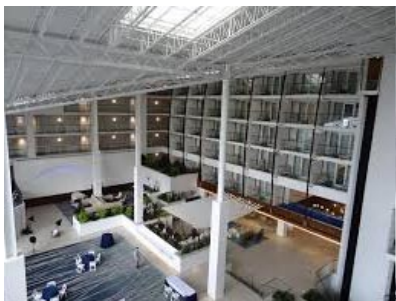
1:30 PM Close

# Hotel Information



## Hotel Overview

We return to the Newport Marriott where we were in 2018. On the waterfront, the Newport Marriott offers resort-style comfort in the historic downtown district. Find your respite in nautical hotel accommodations, appointed with luxurious amenities and spa-like bathrooms with walk-in waterfall showers. Treat your palate to delectable American cuisine, draft beers, fine wines and specialty cocktails at our stylish restaurants and bars, which feature stunning views of the shimmering waterfront. After a full day of business or exploration, pamper yourself with massage, beauty and therapeutic wellness treatments at this full-service hotel spa. With a fitness center, friendly guest service and beautiful harbor views, this waterfront hotel is a haven of luxury and relaxation amid the best of Newport, RI.



25 America's Cup Ave., Newport, RI 02840  
(401) 849-1000

Conference Rate:

**\$329** per night (+tax)

Rate applicable for rooms booked for Sunday, June 19 and Monday, June 20. Standard rate on Orbitz is \$449 for these dates.

## Reservation Deadline

**JUNE 3, Noon**

Best way to register: Reserve online by going to [www.sneec.weebly.com/hotel](http://www.sneec.weebly.com/hotel)

Or call (401) 849-1000 and mention our CEMA to get our rate  
**Our room block always sell out! We just added 30 more rooms to each day since they were selling out!**

## Newport, R.I.



Our conference returns to historic Newport, one of New England's top destinations. Famed for its mansions from America's Gilded Age, Newport is now one of the region's hot spots for dining and shopping. That's why dinner on Monday will be on your own, rather than "cooping" you up in a hotel ballroom! If you're not familiar with Newport, restaurants on Bowen's Wharf are a top attraction. For things to do in Newport, you can visit [www.discovernewport.org/things-to-do/](http://www.discovernewport.org/things-to-do/).

# Registration

1 Contact Information	
Company:	_____
Contact:	_____
Address:	_____
Tel:	_____ Fax _____
Email	_____

2 Registration Options	
<b>F1: Full Conference</b>	\$299
<i>2 breakfasts, 2 lunches, 2 days of education, reception [best buy]</i>	
<b>D1: Day Conference, June 20, Day 1 only</b>	\$249
<i>1 breakfast, 1 lunch, first day of education, reception</i>	
<b>D2: Day Conference, June 21, Day 2 only</b>	\$199
<i>1 breakfast, 1 lunch, second day of education</i>	

To make it as convenient as possible, we offer a much simplified registration process. You can register for the **full conference**, both days, June 20-21 for \$299 per person. This is a discounted rate and is the "best buy" for attending the conference.

Or you can **register just for the day**. Using this option, you can register for each day individually: Monday, June 20 (D1 for \$249) or Tuesday, June 21 (D2 for \$199).

## 3 Sign-up Attendees

For each attendee, please indicate their registration option using the codes from Step 2 above.

Attendee Name	Registration Option	Amount
_____	_____	\$ _____
_____	_____	\$ _____
_____	_____	\$ _____
_____	_____	\$ _____
_____	_____	\$ _____
_____	_____	\$ _____
_____	_____	\$ _____
		Total \$ _____

**Online Registration Alternative**  
Please visit [www.sneec.weebly.com](http://www.sneec.weebly.com)



4 Payment	
Please send in this form with payment to:	
<b>Connecticut Energy Marketers Association</b> 10 Alcap Ridge, Cromwell, CT 06416	
Tel:	(860) 613-2041
Fax:	(860) 632-1122
Email:	books@ctema.com for payment and registration

**Credit card information**

\_\_\_ Visa \_\_\_ Mastercard \_\_\_ Amex 3-Digit Sec. Code \_\_\_\_\_

Card # \_\_\_\_\_ Exp \_\_\_\_\_

Name on card \_\_\_\_\_

Signature \_\_\_\_\_

Zip for card \_\_\_\_\_ (must match cardholder zipcode)

**Questions? Please contact:**  
David Chu, Email: [chu@ctema.com](mailto:chu@ctema.com); Tel. (860) 615-41298